

Job code: INST SLS 001



**Position:** Manager Institutional Sales

**Department:** Sales

**Location:** Mumbai

**Primary Responsibility**

The incumbent would be responsible for strategising and implementing plans to achieve pre-determined Institutional Sales numbers. He/She would be responsible for mobilising funds into the Fixed Income Funds of Taurus. The candidate should have strong acumen and the ability to garner fresh relationships, while retaining the existing ones.

**Role Responsibilities**

- Mobilise funds into debt and equity schemes from Corporate/ Banks/ Trusts/ PFs etc
- Possess strong interpersonal skills and a well spread network amongst the above mentioned investor groups
- Should be self- motivated with the ability to settle fast and be quick on the take
- Ability to perform in target driven environment
- Understanding of service needs to keep investor groups active

**Desired Profile and Skills**

- Should be well versed with Mutual Fund industry and debt market functioning in particular.
- Must have a pleasing personality with good presentation and communication skills
- Should be a self starter with strong business knowledge and insights

**Job Reporting**

Regional Head – Institutional Sales, Mumbai

**Primary External Interaction**

Corporate/ Banks/ Trusts / PF's/ Non- Individual Investors

**Qualification & Experience**

Preferably MBA / CA / Post -Graduates with 3-7 years of experience.

Exceptional candidates with less than 3 years Experience will also be considered

Interested candidates e-mail your resume with job code and position in the subject line to [careers@taurusmutualfund.com](mailto:careers@taurusmutualfund.com)